



Philips Research NA

Philips Research is the source of many advanced developments in Healthcare, Lifestyle and Technology. Building on 90 years' experience in industrial research and our world-leading patent position, we're dedicated to meaningful innovations.

In the healthcare domain, we are enhancing imaging and monitoring systems, as well as exploring innovative personal healthcare. In lifestyle, we're helping people see, hear, remember and share content, anywhere and anytime. Our vision focuses on simplicity, making technology an integral – but invisible – part of everyday life.

Business Development Manager - Healthcare

Key Areas of Responsibility:

- Identification, exploration and creation of value from novel technologies and applications, both in current businesses and potential new businesses that draw from Philips own research activities and those of its partners. Based on a combination of healthcare, technology and business development experience, the successful candidate will lead business creation activities for Philips Research in North America in coordination with the Philips Healthcare Sector businesses and the Philips Healthcare Incubator.
- The focus of this role will be opportunities in healthcare & wellness with a specific emphasis on North America. Generate value from Philips internal and partner developments by developing clear value chains, which incorporate technology, clinical trial, regulatory, reimbursement and marketing & sales aspects.
- Act as a critical participant in a multidisciplinary team, including individuals from research, internal & external business groups, clinical partners and intellectual property experts. Work with Global management teams for Philips Healthcare and Wellness Research program and Healthcare Incubator and locally for North America, to shape the internal and external research portfolio.

Philips Research NA is located on the east side of the Hudson River, about an hour north of New York City. We offer a competitive benefits and salary package.

We are an equal opportunity employer M/F/H. To learn more about Philips Research NA log on to www.research.philips.com

For more information during the conference, please contact Ameet Jain, Senior Member Research Staff, Philips Research NA at Ameet.Jain@Philips.com.

Apply on-line at www.careers.philips.com; job ID #45328.